

What is COCIE?

The Central Ohio Commercial Information Exchange (COCIE) is a property listing database.

Created in the fall of 2005, COCIE consolidated the Columbus REALTORS® commercial listings, Columbus Commercial Industrial Investment REALTORS® (CCIIR) listings and the Xceligent property database.

On May 1, 2023 Columbus REALTORS® partnered with Crexi to provide COCIE members with Crexi Pro at a discounted price. Crexi Pro allows you to list, manage, and market your CRE listings to 50M+ users in their database. Members have unlimited access to market and property data, such as comps and full ownership contact information.

Access is available to Columbus REALTORS® members, non-members, developers, and economic development offices.

Commercial Committees & 2025 Chairs

Commercial Advisory Board
John Mally, NAI Ohio Equities

COCIE Governing Board
Randy Best, Best Corporate Real Estate

Commercial Education Committee
Emily Stephen, Realistar

Commercial Member Services & Membership Committee
Andrew Green, NAI Ohio Equities

Commercial Recognition Committee
Jackie Delay, Elford Realty

Commercial Standard Forms Committee
Doug McCloud, Aspen Realty Corp.

Columbus REALTORS® Executive Committee

President
Buffie Patterson | Eden Regento Real Estate Consultants

President-Elect
Gloria Alonso Cannon | Coldwell Banker Realty

Treasurer
Jeremy Pape | CRT, Realtors

Secretary
Kristy Daniel | Elford Realty, LLC

CEO
Brent Swander | Columbus REALTORS®

Membership Options

Columbus REALTORS® Member

Columbus REALTORS® Non-Member

Economic Development Offices



How to Join



COCIE Team

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CREXI

Melanie Schlaak

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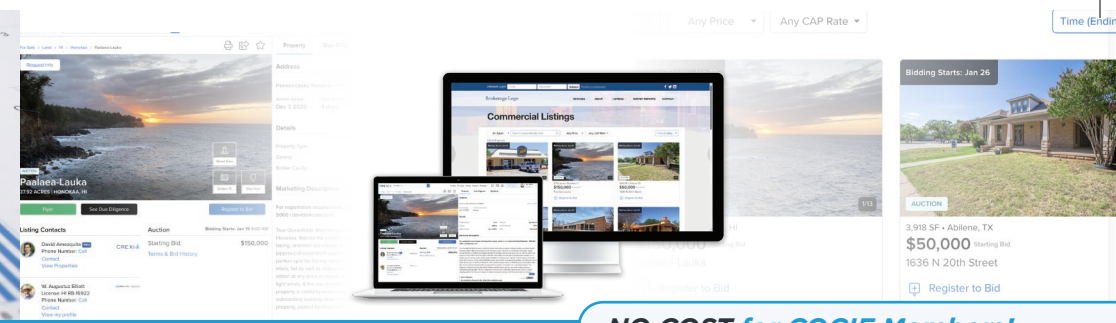
COMMERCIAL SERVICES



COCIE Listserv

The Listserv is a dedicated list of 600+ commercial real estate professionals.

- The COCIE listserv is a method of communicating via email to a group consisting of COCIE members and other commercial real estate professionals. This listserv is to share listings as well as clients' requirements.
- Any commercial real estate professional is eligible to receive listserv emails. However, only COCIE members can send to the listserv.
- This is a benefit of your COCIE membership. There is no additional charge to use the COCIE listserv.
- **COCIE members:** Simply send an email with a listing or property needs/client requirements to list@cocie.org. You will receive emails COCIE members send to the listserv.
- **Non-COCIE members:** To receive emails, go to www.cocie.org and register or contact Brian Irwin at brian@columbusrealtors.com. You can unsubscribe at any time.
- All emails are monitored by COCIE.



NO COST for COCIE Members!

What is Crexi Pro?

Access advanced broker tools to market your properties, leverage industry and prospecting data, and connect with qualified leads to grow your business with Crexi PRO.



\$615B+
Transactions
Closed



425M+
Property
Views



50M+
Users

COLUMBUS
REALTORS®
**MEMBER
RATE**

Crexi Fuse

Leverage Crexi's powerful property marketing plugin to drive traffic to your website, generate more leads and give buyers and tenants the power to connect directly with you.

Benefits of Crexi Fuse

- Create a branded property listing experience by integrating your Crexi property listings into your own website.
- Give buyers the ability to search, sort and view property information without leaving your site.
- Utilize Crexi's technology to start capturing leads who visit your website's property listings.
- Keep listings up to date on your site with automatic updates - never worry about outdated listings again.

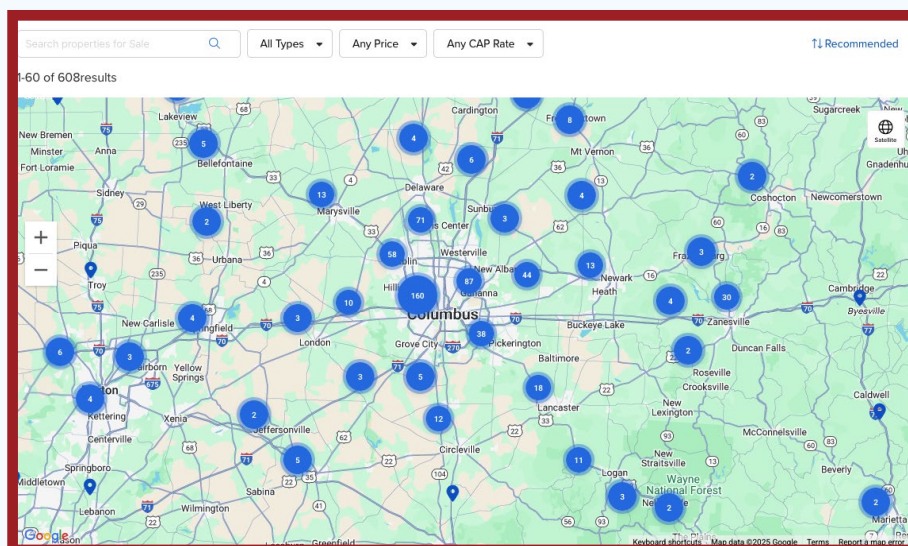
NO COST for COCIE Members!

Crexi: Lead Generation

Maximize the traffic generated by Crexi's national platform. Create direct marketing campaigns, follow up on interested prospects, and communicate activity with clients. Leads offered with Crexi will help you towards your next deal!

Columbus REALTORS® Website - Public Search

The public can search "sale" and "lease" commercial listings on the Columbus REALTORS® website. The available listings are those of active COCIE/Crexi Pro members.



Benefits of a Crexi Pro Subscription

Add unlimited listings for sale and lease

Premier listing placement on our site

Auto-generated monthly targeted emails are matched to interested buyers/tenants

Export leads with contact information

Access 153M+ CRE property records and nationwide sales comps with ownership contact information from public records

Prospect new off-market opportunities using loan maturity dates, interest rates & more

Dedicated Customer Success Manager



EMAIL

Send directly from Crexi to your own list or a Listserv



REVIEW

Check your activity and email campaign. Follow up with interested parties.



SHARE

Distribute listing activity dashboards with clients and owners.